

# PAULA RANDALL MEYERS

## PROFILE

As an experienced manager, I specialize in implementing seamless collaboration among departments, adeptly navigating logistical challenges, and ensuring tasks are executed with unwavering integrity in alignment with short and long-term objectives. With a proven track record in management and education across real estate, hospitality, and sales sectors, I bring a wealth of accomplishments to the table. Noteworthy achievements include being recognized as Teacher of the Year and maintaining a flawless career placement rate for students. Proficient in training, marketing, and adept leadership, I have consistently led teams to triumph. My dedication is further evidenced by a remarkable success rate in guiding students to examination success. Committed to fostering growth, enhancing performance, and delivering outstanding outcomes, I am eager to leverage my skills and experiences to drive success in new endeavors."

## EXPERIENCE

### HOSPITALITY MANAGEMENT INSTRUCTOR

2022- Present

Potomac Job Corps

Oversee weekly new student onboarding sessions, tailoring instruction to accommodate diverse learner populations. Designed a curriculum that prioritizes workforce readiness and financial acumen, ensuring students grasp essential industry principles. Delivery of dynamic lectures, offering personalized mentorship, and cultivating industry partnerships to enrich learning experiences. Collaborating with peers, I continually refine curriculum content to reflect current trends and best practices, equipping students with the skills needed for success in the ever-evolving hospitality landscape.

### GRADE SIX CONTENT AND CHARACTER EDUCATION TEACHER

New Hope Academy

2021-2022

I instilled academic excellence. Through engaging lessons and innovative teaching methods, I cultivated a supportive classroom environment where students felt empowered to grow both academically and personally. I actively integrated character education into the curriculum, emphasizing values such as respect, responsibility, and integrity.

### MANAGING REAL ESTATE BROKER

Carimatic Real Estate

2007- Present

Manage brokerage operations focusing on recruiting and training sales staff to ensure high performance and adherence to regulatory standards. Supervised contract negotiations. Facilitated successful transactions while analyzing current market data to inform strategic decision-making. Managed escrow accounts and commission disbursements to maintain financial integrity and compliance. Spearheaded marketing initiatives. Leveraged innovative strategies to expand client base and enhance brand visibility. Prioritized client retention by cultivating strong relationships and providing exceptional service.

### PASTRY AND CATERING MANAGER

Gumax Cafe

2016-2019

Drive revenue growth through menu design, point-of-sale (POS) training, meticulous food costing, and rigorous food safety compliance. Innovative and enticing menu creation, enhanced our offerings while maximizing profitability. My successful POS training ensured seamless transactions and efficient operations. Expertise in food costing guaranteed optimal pricing strategies and cost-effective production. Spearheaded offsite services, tapping into new markets.

## CONTACT

202.491.8247  
paulakarole@yahoo.com  
Washington, DC  
Metropolitan Area

## SKILLS

Curriculum Development  
Student Mentorship  
Assessment and Feedback  
Technology Integration  
Operations Management  
Customer Service Excellence  
Strategic Planning  
Sales Forecasting and Analysis  
POS System Expertise  
Client Consultation  
Training and Support  
Integration and Compatibility  
Problem Resolution

## EDUCATION

**SOUTHERN  
NEW HAMPSHIRE  
UNIVERSITY**

BA Business Studies  
2014

**L'ACADEMIE DE CUISINE**

Pastry Art  
2013